

Testimonials from former UZH participants

I think this course is one of the best courses the university offers. Not only because the content is highly relevant but because of the Professor and his teaching methods.

Bettina Weber, course participant, UZH 2023

I found this to be one of the most interesting classes in my degree so far and would hope to attend further negotiation-specific courses.

Melanja Mattig, course participant, UZH 2022

To me, this course was about more than just grades, which is not something I can say for a lot of courses.

Maimuna Jobarteh, course participant, UZH 2022

All the knowledge we have acquired is like a puzzle, and if we put it together, we will get a complete picture.

Kseniia Babich, course participant, UZH 2023

I arrived skeptical at the first course day. We had already read an entire book on the theoretical aspects of negotiations in advance, and I didn't really see what we would be able to do except putting these concepts in practice. I was wrong. I have learnt a lot from this course and that having negotiating skills will be crucial to my generation, considering all the problems we already have and will have to deal with.

Alexandre Anderson, course participant, UZH 2023

I think what separates this course from the conventional one's is the extent of active participation and the active discussion between the professor and the students. This really encourages the students to make statements, to be challenged, to get out of the comfort zone and to apply what has been learned. In my opinion, this brings a huge value to the students.

Luca Schärer, course participant, UZH 2022

I realized that this course would be about more than just learning new concepts. It is much more about getting to know oneself better in order to optimize oneself on this basis. In contrast to a normal course, it's not about optimizing my learning strategy, but about optimizing myself.

Janick Elsener, course participant, UZH 2023

During this course, I learned to stand up for myself more and to step out of my comfort zone. I learned about the importance of setting goals and of going after them. It was a course that was completely different from any other course I have taken so far in my university career. Due to all my learnings, I am also taking more initiative to step out of my comfort zone in my

private life and in my university life. Overall, I am very glad that I took this course – it was provoking, out of the ordinary and possibly the most relevant university course in preparing us for the life 'out there'.

Carina Waser, course participant, UZH 2022

I came to the conclusion that engaging more with the other course participants would have helped me immensely for my personal development.

Fabia Castelmur, course participant, UZH 2023

If I did the course again, I would immediately practice the learned skills outside of class to internalize the core concepts and get further experience in using the newly learned skills. This way I would have made sure that I started building new internal negotiation habits from the very beginning.

Ella Schroeder, course participant, UZH 2023

I ... think that this course ... gives us an almost unique opportunity to take time to learn more about ourselves. I also think that most of the work, if you want it to bear trust, has to be done on a personal level.

Loïc Gasser, course participant, UZH 2023